

Quaterly P/L

I. 개별기준

(억원)

		2013					2014				
		1Q	2Q	3Q	4Q	계	1Q	2Q	3Q	4Q	계
총매출액		1,886	2,359	2,434	2,881	9,560	2,878	3,035	3,170	3,572	12,655
(%yoy)		6.4%	29.0%	36.8%	48.0%	30.5%	52.6%	28.7%	30.3%	24.0%	32.4%
(억원)	B2C	1,532	1,873	1,768	2,171	7,344	2,104	2,270	2,343	2,744	9,461
	인테리어	859	928	855	1,072	3,714	1,126	1,113	1,126	1,249	4,614
	대리점	273	330	297	414	1,314	420	409	453	491	1,773
	직매장	341	360	344	415	1,460	428	463	449	509	1,849
	온라인	244	238	214	243	939	278	241	224	249	992
	부역유통	673	945	914	1,099	3,631	978	1,157	1,217	1,495	4,847
	대리점	422	562	555	637	2,176	552	624	704	839	2,719
	ik	251	383	359	462	1,455	426	533	513	656	2,128
	Element(B2B)	355	484	666	710	2,215	775	764	827	828	3,194
	특판	138	207	364	441	1,150	471	476	472	486	1,905
	자판	157	199	204	223	783	248	241	267	267	1,023
	제조	32	46	60	39	177	28	45	43	35	151
	기타	28	32	38	7	105	28	2	45	40	115
	매출비중 B2C(%)	81.2%	79.4%	72.7%	75.4%	76.8%	73.1%	74.8%	73.9%	76.8%	74.8%
	성장률 B2C	9.8%	29.7%	27.8%	43.4%	28.0%	37.3%	21.2%	32.5%	26.4%	28.8%
	(%)yoy	4.6%	30.2%	25.9%	40.3%	24.7%	31.1%	19.9%	31.8%	16.5%	24.2%
	대리점	3.5%	47.7%	38.5%	58.7%	36.5%	53.8%	23.9%	52.6%	18.6%	35.0%
	직매장	4.5%	21.3%	19.2%	30.4%	18.7%	25.5%	28.6%	30.5%	22.7%	26.6%
	온라인	5.6%	23.6%	21.4%	31.3%	19.6%	13.9%	1.3%	4.8%	2.5%	5.7%
	부역유통	17.3%	29.2%	29.7%	46.5%	31.6%	45.3%	22.4%	33.2%	36.0%	33.5%
	대리점	17.2%	24.1%	23.3%	35.7%	25.6%	30.8%	11.0%	26.9%	31.7%	25.0%
	ik	17.6%	37.6%	40.8%	64.5%	41.6%	69.7%	39.2%	42.9%	42.0%	46.3%
	Element(B2B)	-6.1%	25.7%	68.0%	64.4%	39.2%	118.3%	57.9%	24.3%	16.6%	44.2%
	특판	-31.0%	7.5%	91.6%	103.1%	43.8%	241.3%	130.0%	29.7%	10.2%	65.7%
	자판	26.0%	52.3%	51.6%	66.0%	49.4%	58.0%	21.1%	31.1%	19.7%	30.7%
	제조	3.8%	19.5%	-7.2%	-33.0%	-7.9%	-12.5%	-2.2%	-27.8%	-10.3%	-14.5%
	기타	24.3%	37.6%	398.9%	-68.4%	39.3%	0.0%	-93.8%	17.2%	471.4%	9.1%
영업이익		160	196	144	230	730	224	243	258	295	1,020
(%yoy)		8.5%	8.3%	5.9%	8.0%	7.6%	7.8%	8.0%	8.1%	8.3%	8.1%
세전이익		171	197	145	235	748	230	253	267	308	1,058
(%yoy)		9.1%	8.4%	6.0%	8.2%	7.8%	8.0%	8.3%	8.4%	8.6%	8.4%

II. 연결기준

(억원)

		2013	2014	증감
총매출액		10,069	13,250	31.6%
한샘	매출액	9,558	12,655	32.4%
	B2C	7,343	9,461	28.8%
	인테리어	3,713	4,614	24.3%
	대리점	1,314	1,773	35.0%
	직매장	1,460	1,849	26.6%
	온라인	939	992	5.7%
	부역유통	3,631	4,847	33.5%
	대리점	2,176	2,719	25.0%
	ik	1,455	2,128	46.3%
	Element(B2B)	2,215	3,194	44.2%
	특판	1,150	1,905	65.7%
	자판	783	1,023	30.7%
	제조	177	151	-14.5%
	기타	105	115	9.1%
중국법인		202	298	47.5%
미국법인		255	286	12.2%
영업이익		798	1,104	38.3%
(%yoy)		7.9%	8.3%	
세전이익		812	1,174	44.6%
(%yoy)		8.1%	8.9%	

III. 해외법인

(억원)

		2013	2014	증감
중국법인	매출액	202	298	47.5%
	영업이익	22	40	81.8%
	경상이익	21	34	61.9%
미국법인	매출액	255	286	12.2%
	영업이익	32	37	15.6%
	경상이익	33	37	12.1%
총계	매출액	457	584	27.8%
	영업이익	54	77	42.6%
	경상이익	54	71	31.5%