

Hanssem 2Q20 Financial Highlights* (Consolidated) - Fixed

Aug 14, 2020



(KRW 100 mm)		2019				2020					
		1Q	2Q	3Q	4Q	1Q	2Q	YoY		QoQ	
Revenue	Consolidated 연결	4,425	4,109	4,105	4,345	4,926	5,190	1,082	26.3%	264	5.4%
매출	B2C	3,095	2,894	2,713	3,040	3,202	3,469	575	19.9%	267	8.3%
	Renovation&Kitchen 리모델링/부엌	1,522	1,607	1,519	1,817	1,758	1,911	304	18.9%	153	8.7%
	Rehaus 리하우스	967	1,050	1,009	1,237	1,254	1,355	305	29.0%	101	8.1%
	KB Agencies KB대리점	555	557	510	580	504	556	-1	-0.2%	52	10.3%
	Interior Furniture 인테리어 가구	1,573	1,287	1,194	1,224	1,444	1,558	271	21.1%	114	7.9%
	Flagships 직매장	607	481	492	451	523	551	70	14.6%	28	5.4%
	INT Agencies INT대리점	464	366	358	359	392	413	47	12.8%	21	5.4%
	Online 온라인	502	440	344	414	529	594	154	35.1%	65	12.3%
	B2B	1,152	1,059	1,138	1,084	1,182	1,087	28	2.7%	-95	-8.0%
	Construction Co. 특판	690	667	690	649	687	622	-45	-6.8%	-65	-9.5%
	Raw/Manufacture 자재판매	462	392	448	435	495	466	74	18.8%	-29	-5.9%
	Affiliates & Others 관계사 등	178	156	254	221	542	634	478	307.4%	91	16.8%
	Nexus 넥서스	0	0	0	0	276	333	333	-	57	20.7%
	US 미국	57	71	72	64	66	71	0	0.3%	5	7.2%
	China 중국	45	52	55	35	45	70	18	34.6%	25	56.5%
	Others 기타	76	33	127	122	156	160	127	384.2%	4	2.7%
EBIT	Consolidated 연결	185	84	71	218	171	226	142	168.7%	55	32.4%
영업이익	Per revenue 매출액대비	4.2%	2.0%	1.7%	5.0%	3.5%	4.3%	-	2.3%	-	0.9%
EBT	Consolidated 연결	218	105	122	298	178	211	106	100.6%	33	18.4%
세전이익	Per revenue 매출액대비	4.9%	2.6%	3.0%	6.9%	3.6%	4.1%	-	1.5%	0	0.4%

*The data provided above are the reviewed figures, but not audited from our external auditor.