

Quaterly P/L

I. 개별기준

(억원)

		2013				2014				2015			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
총매출액		1,886	2,359	2,434	2,881	2,879	3,036	3,169	3,571	3,692	4,011	4,093	4,514
(%)yoy		6.4%	29.0%	36.8%	48.0%	52.7%	28.7%	30.2%	24.0%	28.2%	32.1%	29.1%	26.4%
(억원)	B2C	1,532	1,873	1,768	2,171	2,104	2,272	2,343	2,744	2,778	3,130	3,282	3,614
	인테리어	859	928	855	1,072	1,126	1,114	1,126	1,249	1,316	1,321	1,390	1,568
	대리점	273	330	297	414	420	410	453	491	525	498	486	533
	직매장	341	360	344	415	428	463	449	509	487	529	618	698
	온라인	244	238	214	243	278	241	224	249	304	294	286	337
	부역유통	673	945	914	1,099	978	1,158	1,217	1,495	1,462	1,809	1,892	2,046
	대리점	422	562	555	637	552	625	704	839	836	987	1,064	1,141
	ik	251	383	359	462	426	533	513	656	626	822	828	905
	Element(B2B)	355	484	666	710	775	764	826	827	914	881	811	900
	특판	138	207	364	441	471	476	472	486	487	441	418	468
	자재/생산	217	277	302	269	304	288	354	341	427	440	393	432
매출비중	B2C(%)	81.2%	79.4%	72.7%	75.4%	73.1%	74.8%	73.9%	76.8%	75.2%	78.0%	80.2%	80.1%
성장률 (%)yoy	B2C	9.8%	29.7%	27.8%	43.4%	37.3%	21.3%	32.5%	26.4%	32.0%	37.8%	40.1%	31.7%
	인테리어	4.6%	30.2%	25.9%	40.3%	31.1%	20.0%	31.8%	16.5%	16.9%	18.6%	23.4%	25.5%
	대리점	3.5%	47.7%	38.5%	58.7%	53.8%	24.2%	52.6%	18.6%	25.0%	21.5%	7.3%	8.6%
	직매장	4.5%	21.3%	19.2%	30.4%	56.8%	28.6%	30.5%	22.7%	13.8%	14.3%	37.6%	37.1%
	온라인	5.6%	23.6%	21.4%	31.3%	13.9%	1.3%	4.8%	2.5%	9.4%	22.0%	27.7%	35.3%
	부역유통	17.3%	29.2%	29.7%	46.5%	45.3%	22.5%	33.2%	36.0%	49.5%	56.2%	55.5%	36.9%
	대리점	17.2%	24.1%	23.3%	35.7%	30.8%	11.2%	26.9%	31.7%	51.4%	57.9%	51.1%	36.0%
	ik	17.6%	37.6%	40.8%	64.5%	69.7%	39.2%	42.9%	42.0%	46.9%	54.2%	61.4%	38.0%
	Element(B2B)	-6.1%	25.7%	68.0%	64.4%	118.3%	57.9%	24.1%	16.5%	17.9%	15.3%	-1.8%	8.8%
	특판	-31.0%	7.5%	91.6%	103.1%	241.3%	130.0%	29.7%	10.2%	3.4%	-7.4%	-11.5%	-3.7%
	자재/생산	21.9%	44.0%	46.3%	25.3%	40.1%	4.0%	17.4%	26.8%	40.5%	52.8%	11.0%	26.7%
영업이익		160	196	144	229	224	243	258	294	279	385	323	403
(%)		8.5%	8.3%	5.9%	7.9%	7.8%	8.0%	8.1%	8.2%	7.6%	9.6%	7.9%	8.9%
세전이익		171	197	145	230	230	253	267	308	299	395	337	419
(%)		9.1%	8.4%	6.0%	8.0%	8.0%	8.3%	8.4%	8.6%	8.1%	9.8%	8.2%	9.3%

II. 연결기준

(억원)

		2014	2015	증감
총매출액		13,250	17,105	29.1%
한샘	매출액	12,655	16,310	28.9%
	B2C	9,463	12,804	35.3%
	인테리어	4,615	5,595	21.2%
	대리점	1,774	2,042	15.1%
	직매장	1,849	2,332	26.1%
	온라인	992	1,221	23.1%
	부역유통	4,848	7,209	48.7%
	대리점	2,720	4,028	48.1%
	ik	2,128	3,181	49.5%
	Element(B2B)	3,192	3,506	9.8%
	특판	1,905	1,814	-4.8%
	자재/생산	1,287	1,692	31.5%
중국법인		298	434	45.6%
미국법인		286	294	2.8%
영업이익		1,104	1,467	32.9%
(%)		8.3%	26.2%	
세전이익		1,174	1,553	32.3%
(%)		8.9%	27.8%	

III. 해외법인

(억원)

		2014	2015	증감
중국법인	매출액	298	434	45.6%
	영업이익	40	37	-7.5%
	경상이익	34	30	-11.8%
미국법인	매출액	286	294	2.8%
	영업이익	37	37	0.0%
	경상이익	37	36	-2.7%
총계	매출액	584	728	24.7%
	영업이익	77	74	-3.9%
	경상이익	71	66	-7.0%